

January 31, 2005

Dear Medicaid Provider:

The Department of Medical Assistance Services (DMAS) is pleased to announce the expansion of its managed care programs in your area beginning summer of 2005. These programs will provide services to individuals enrolled in the Medicaid and the Family Access to Medical Insurance Security (FAMIS) programs through Managed Care Organizations (MCOs). DMAS' managed care expansion efforts with MCOs have been highly successful, especially in the areas of efficiency, quality, and access to care. We also are introducing a new partner, AMERIGROUP Virginia, Inc., as a contracted health plan in the Northern Virginia region.

Representatives from the MCOs may be contacting you regarding provider contracting and network development. DMAS strongly encourages all Medicaid enrolled providers to pursue contracts with these MCOs. In order for providers to serve DMAS' managed care recipients in the expansion areas, providers must contract with participating MCOs in the area. Providers should be aware that Medicaid participation does not guarantee participation with a MCO.

The enclosed chart reflects the localities and the names of the MCOs that have indicated their intent to participate in the expansion in your area. The chart also gives a telephone number for each MCO if you wish to contact them directly.

We encourage PCPs who want to continue to serve their current MEDALLION patients to contract with one or more of the MCOs that will be participating in the expansion for your area, as the MEDALLION Primary Care Case Management program will no longer be operational.

If you have any questions regarding this letter, please contact Kathleen Dickerson at 804-371-8852 or by email at Kathleen.Dickerson@dmass.virginia.gov. Thank you for your cooperation and interest.

Sincerely,

Health Care Services Division
Department of Medical Assistance Services

Enclosure

Managed Care Expansion List

| Effective Date | Expanding MCO Name | Contact Number | Entering Localities of: | Current Plan*: |
|------------------|------------------------------|----------------|--|---|
| July 1, 2005 | AMERIGROUP Health Plan | 888-821-1108 | Arlington Alexandria Fairfax City Fairfax County Falls Church Fauquier Loudoun Manassas City Manassas Park Prince William | UniCare Health Plan and MEDALLION Primary Care Case Management Program** |
| | | | Culpeper | Virginia Premier Health Plan and MEDALLION Primary Care Case Management Program** |
| December 1, 2005 | AMERIGROUP Health Plan | 888-821-1108 | Page Rappahannock Shenandoah Warren Winchester Clarke Frederick | MEDALLION Primary Care Case Management Program** |
| | Optima Family Care | 877-865-9075 | | |
| | Anthem HealthKeepers Plus | 804-354-7060 | | |
| | Virginia Premier Health Plan | 804-819-5160 | | |
| December 1, 2005 | Anthem HealthKeepers Plus | 804-354-7060 | Culpeper | Virginia Premier Health Plan and MEDALLION Primary Care Case Management Program** |
| | Optima Family Care | 877-865-9075 | | |
| | Optima Family Care | 877-865-9075 | Fauquier Loudoun | UniCare Health Plan and MEDALLION Primary Care Case Management Program** |
| | Virginia Premier Health Plan | 804-819-5160 | | |

*The current MCO in these areas will continue to provide healthcare services.

** The MEDALLION Primary Care Case Management program will no longer be operational in these areas.